

A modern, cloud-based, end-to-end solution for asset finance origination, credit adjudication, booking, and servicing.



IMPROVE SALES EFFICIENCY

- Understand where your sales team pipeline stands at a glance
- Expedite your sales cycle with faster credit processing
- Optimize your sales team efforts all in one tool

SIMPLIFY YOUR WORKFLOW

- Streamline deal lifecycle and visualize team workflow in one integrated tool
- Ensure operational consistency through event driven tasks
- Drive compliance through hierarchical approval processing

FOCUS ON YOUR BUSINESS

- Fully Integrated secure cloud-based application
- Easily adaptable to changes in your business
- Eliminate costly internal IT requirements & maintenance

LeaseSPARK Functionality

Turnkey Software-as-a-Service (SaaS) Solution for the Asset Finance Industry:

ORIGINATION

- Create and maintain accounts, contacts, vendors, and schedule key activities with reminders and notifications
- Track deal pipeline in real-time on an interactive and visual dashboard; all within a configurable origination workflow with customized stages
- Support for hierarchical sales models allowing for roll-ups and delegation
- Built-in support for time value of money calculations essential to compute all financial characteristics of a deal

ADJUDICATION & BOOKING

- Task based view of all remaining activities to underwrite and book a deal
- Robust modeling and credit analytics including: financial spreading, configurable scoring, and storage of key financial information
- Fully configurable credit adjudication framework with multiple layers of approvers
- Powerful document creation engine allowing for the definition of forms, closing docs, insurance docs, and registration of security interest featuring fully integrated e-Signature capability

SERVICING

- Comprehensive support for ongoing billing and automated collections along with periodic PayNet reporting
- Easily prepare buyout quotations and effect necessary processing upon termination, including invoicing and accounting events
- End-of-term workflow management to ensure all requisite actions are taken
- Automated internal ledger accounting support for ongoing collections, payouts and other cash and accrual events within the business lifecycle

Why LeaseSPARK?



COMPLETE PACKAGE OF FUNCTIONALITY

Full-range of functionality from origination and underwriting through to servicing in an affordable, turnkey solution designed for small to medium-sized independent asset finance companies.



CLOUD FIRST DESIGN & DATA ANALYTICS ENABLED

LeaseSPARK is based on leading-edge technologies delivered through the cloud allowing data to be easily accessed and analyzed. The platform possesses no legacy components and is adaptable to the changing needs of the marketplace.



EXPERIENCED VENDOR PROVIDING OUTSTANDING CUSTOMER SERVICE

With our deep-rooted experience in credit asset funding, along with a history of successful project delivery, you can be assured of outstanding customer service and our commitment to your success.



STRONG UNDERSTANDING OF THE NEEDS OF THE CANADIAN MARKET

LeaseSPARK is built to address the unique needs of Canadian originators and finance companies, backed with a local presence responsive to your specific business requirements.



LeaseSPARK is a product of TAO Solutions, the preeminent provider of automation solutions to the global structured finance industry. TAO Solutions products currently serve more than 70% of Schedule I Canadian banks, and processes millions of credit assets on a daily basis. Our products, skills and industry expertise help us deliver solutions that reduce costs while adding operational efficiencies to complex and burdensome processing requirements.